

Maendeleo ya TIP

4th Edition. July 2003

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Accessing Market Opportunities And Agro Enterprise Development For Smallholder Farmers In TIP Areas Of Intervention From 2002 To Date.

Since last year TIP added a new component of accessing Market opportunities and Agro enterprise development for smallholder farmers in its package of services. This is due to increased productivity that has lead to competition in domestic markets, plus higher expectations and tougher demands from customers and consumers. So as TIP to fulfill its mission of contributing in socio-economic life of men and women living in selected areas of traditional irrigation, paying attention to market problems facing farmers has been very important.

It is in this respect TIP in collaboration with CIAT (International Centre for Tropical Agriculture) project known as BAPPA (Beyond Agricultural Productivity to poverty Alleviation) agreed on implementing a pilot test in 3 WUGs in Lushoto. The result of the pilot test has been successful such that TIP has developed an Integrated Approach for accessing markets and Agro enterprise development for smallholder farmers to be adopted in its areas of operation.

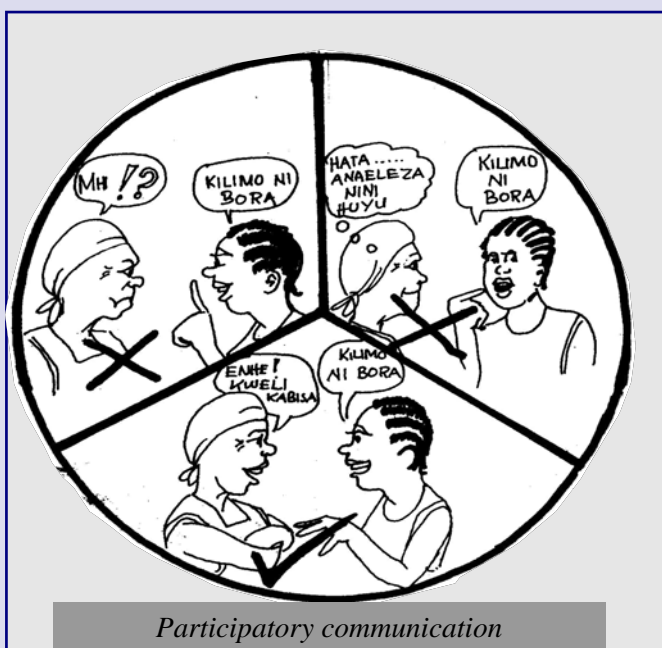
The objectives:

- TIP intends to empower small rural producers in dealing with market problems by identifying and accessing market opportunities.
- Guiding the process of agro enterprise selection and development.
- Develop and test methodologies, approaches and processes to empower rural communities to improve their own livelihoods by supporting their capacity to innovate.

Current success:

TIP in collaboration with CIAT/BAPPA succeeded in facilitating the key farmers in agro enterprise selection through PRA, baseline survey, farmers participatory market research facilitation (FPMR), decision making and costing on market crops identified, trainings/capacity building, formation of farmers enterprise, experimentation and trials and farmers exchange visits to farmers enterprises that perform well.

TIP is scaling out the techniques used to create marketing awareness to the farmers of the 3 WUGs in Lushoto to farmers in Arumeru District where TIP operates.



Participatory communication

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HUMAN RESOURCES IN T.I.P

The Traditional Irrigation and Environmental Development Organization T.I.P is an autonomous, non-profit making NGO, registered in August 1999. Its vision is “ to be a reliable partner of the local communities in their pursuit of rights to sustainable rural livelihoods through a gender equitable access to control of land and water resources”. TIP mission is “ to effectively contribute to the socio-economic life of men and women living in selected traditional irrigation areas in the context of sustainable agriculture and natural resource management”. TIP delivers its services to beneficiaries in Lushoto, Same, Mwangi, Arumeru districts, and currently started in Moshi Rural and Hai districts.

Every year, The Executive Director on behalf of TIP enters into Memorandum of Understanding with the District Executive Directors of the respective districts on behalf of the District Council. Delivery of TIP products and services is through the Government structure in the districts except for the case of Moshi Rural and Hai districts, which is through direct facilitation from the Head office.

TIP BOARD MEMBERS:

1. Prof. S. A. Chambo – Board Chairperson (Principal, Co-operative College)
2. B. Kinabo – Vice Board Chairperson (Arumeru District Executive Director)
3. E. Minde – Board Member (Lawyer)
4. E. Lazaro (Ph.D) – Board Member (Senior Lecturer, Sokoine University of Agriculture)
5. B. Koda (Ph.D) – Board Member (Professor, University of Dar es Salaam)
6. F. Lerase – Board Member (Senior Lecturer, University College of Land and Architectural Studies)
7. Eng. R. Temu – Board Member (ASPS, Ministry Agricultural and Food Security)
8. B. Makau – Board Member (Farmer, Lushoto District)
9. S. Loti - Board Member (Farmer, Arumeru District)

TIP STAFF:

TIP HEAD OFFICE

- TIP Executive Director – I. H. Kawa (Ph.D)
- Technical Advisor – Eng. Jan Moejes (BSc, MSc)
- Irrigation Engineer – Eng. Anenmose Maro (BSc, MSc)
- Organization Development and Gender Officer – Ms. S. Kiluvia (BSc)
- Finance and Administrative Officer – Mr. S. Mumburi (BA-Com)
- Land Use Planner – Mr. P. Mjata (BA)
- MIS (Management Information System) and Training Officer – Ms. E. Kassara (BSc)
- Ass. MIS Officer – Mr. F. Makauki (Certificate in Ms-Access) - Short term assignment

SUBORDINATE STAFF:

- Administrative Secretary – Ms. Z. Kadeghe (Basic Certificate in Management Development Programmes)
- Secretary – Ms. J. Munuo (Certificate in secretarial services)
- Office Attendant – Ms. L. Mkeni (Certificate in Stores management)
- Driver and Mechanic – Mr. S. Sufi (Certificate in Driving – NIT)
- Drivers – Mr. G. Tebe (Certificate in Driving – NIT) M. Mbigili and D. Sulley), H. Lagya (Certificate in Driving – VETA, Short term assignment)
- Gardener – Mr. P. Kiwale

DISTRICT STAFF

IRRIGATION IMPROVEMENT			
ARUMERU	MWANGA	SAME	LUSHOTO
L. Lokissa	A. Shoo	G. Kissima	J. Mzoo
R. Swai	F. Moshi	Mr. Marialle	Mr. Chandenda
F. Mboye			
Mr. Macha			
F. Moshi			
LAND USE PLANNING AND MANAGEMENT			
F. Moshi	Ms. Maringo	G. Kissima	Mr. Mshana
F. Mboye	Mr. Kiwelu	Mr. Mallya	
ORGANIZATION DEVELOPMENT and GENDER			
Grace Mghase	W. Salum	S. Mfinanga	B. Shemdoe
MARKETING			
L. Lokissa	Nil	S. Mfinanga	B. Shemdoe

ASSOCIATES:

Irrigation Improvement

1. Mr. Masaki – Cartographer
2. Mr. Lelo – Cartographer
3. Mr. Marandu – Agricultural Officer
4. Mr. Swai – Civil Technician

Land Use Planning and Management

1. Mr. Kombo – GIS specialist Monduli District
2. F. Mlengi – Lecturer UCLAS
3. 5 Graduates from UCLAS

Organization Development and Gender

1. Ms. S. Kilala

Marketing

1. Co-operative College, Kilimanjaro Wing
2. FAIDA – BDS
3. H. Lema - ENVIROCARE

CHALLENGE BROUGHT FORWARD

Non Governmental organizations like Traditional Irrigation and Environmental Development Organization (TIP) are urged to invite District staff to participate in capacity building programmes, seminar/workshops. This challenge was brought forward by Ms. Elizabeth Minde (TIP Lawyer and Board Member) during closure of a two weeks seminar held in Moshi organized by TIP/MS-TCDC so as to train TIP officers and District staffs of Lushoto, Same, Mwangi, Arumeru and Moshi rural on the participatory methods of delivering its services to women and men who live in TIP areas of intervention to manage their projects to become sustainable. This is reported in Majira news paper of 7 Octo-



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TIP UPDATES

Rehabilitation of Chekereni Weruweru

Irrigation Scheme

The Chekereni Weruweru Irrigation Scheme is located just South of Moshi town in the lowlands of Kilimanjaro Region in Tanzania. The project has been initiated and developed by farmers themselves. In the 1970s a permanent weir and intake were constructed by the Government to assist the farmers. The command area of the scheme is about 145 hectares, out of which at present only 25 hectares are actually irrigated. The Water User Group that operates the scheme has nearly 200 members. The main crops grown in the scheme area are maize and rice (paddy).

Based on the activities proposed by TIP, a budget was worked out and an application was forwarded to the Embassy of Japan in Tanzania for financial assistance under the Japan Grant Assistance for Grass Roots Projects (GAGRP) program.

The Embassy of Japan approved the proposal in October 2002 after several budget revisions. However the approval was only granted for physical infrastructures. Due to TIP philosophy and methodology, the organizational development part of irrigation improvement shall be carried out by using funds from other sources. Total fund from the Embassy of Japan is Tshs. 30,000,000/= . Duration of this project is one year.

Rehabilitation of the project has reached 50% by June 30, 2003. The project is being implemented under TIP scenario three type of collaboration with other actors, whereby the beneficiaries contribute labour and TIP provides technical back-stopping. General supervision is headed by TIP Engineer and day to day supervision is carried out by TIP Associate Ronald Swai, Irrigation Technician from Arumeru district.

Expected results of this intervention are increase in water availability, better water management, production increase that will improve food security in the community. Other expected results are environmental protection of areas around the main canal alignment and along Kiladeda River.



Construction of intake at the Kiladeda river

Your mail box

Have your suggestions, comments, stories and ideas printed!!!
Send them to us with your full name and address to our Moshi Office:
TIP Box 8909 Moshi, Kilimanjaro

THANK YOU!!!

TIP would like to express its
Gratitude for funding recently received from NOVIB,RNE, EOJ and
UNDP for implementing various projects proposed by the communities
where TIP intervenes



TIP stands for the Traditional Irrigation and Environmental Development Organization. TIP has been registered as an NGO in Tanzania since August 1999. The NGO was established to institutionalize the achievements and experiences of the previous TIP programme (1988-2000) and to ensure the continuation and quality of its integrated approach—the TIP Package. TIP provides services to farmers through Water User Groups, NGOs, and donor-funded projects to achieve the improvement of traditional and small-holder irrigation based on sustainable use of land and water resources.

**TIP
YOUR PARTNER
IN
DEVELOPMENT**

The objective of the organization is to improve the standard of living of the community in traditional irrigated areas in Tanzania using a gender balanced perspective in the context of sustainable development of catchments with regard to irrigation, natural resource management, soil and water conservation, afforestation and organizational development.

The target group of TIP is the small-scale farmer (female and male) living in the catchment areas of the traditional irrigation systems in Tanzania.

The TIP package consists of four main components

- Organizational Development and Gender
- Soil and Water Conservation and Afforestation
- Irrigation Improvement
- Market Opportunities & Agro-enterprise Development

Contact us at our
office in Moshi



**For further information, please
contact us at our office in
Moshi**

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Website: www.tipz.org**

Human Resource in TIP cont. form page. 2

Financial Management

1. Co-operative College, Kilimanjaro Wing

Management Information System

1. Mr. R. Matefu, Chief librarian, Co-operative College

Human resource Management

TIP will keep a lean core staff and implement most of its programmes through collaborators. Staff increases will be based on justified need.

TIP will endeavor to retain competent staff at all times by offering attractive working conditions and environment as well as appropriate on-job-training.

TIP ACTIVITIES PER SECTOR

TIP operates in the four old districts through the partner district staff in four sectors.

1. District Irrigation Officer who is the District TIP Manager
2. Organizational strengthening and Gender Officers who are the district Community Development Officers.
3. Irrigation Technicians
4. Land Use Planners (Technicians)
5. Village Technicians/Paraprofessionals

The activities in each sector are implemented in line with TIP mission. The activities per sector at district level are:

- Organizational strengthening and Gender
 - Participatory Rural Appraisal
 - Facilitation of group registration
 - Farmers training in organizational aspects (management and leadership skills, book/record keeping, communication skills e.t.c)
 - Farmers training in Gender awareness
 - Facilitation of farmers exchange visits
 - Facilitating establishment of savings and Credits unions.
- Irrigation Improvement/Catchment development
 - Training farmers in water management (Operation and maintenance of irrigation schemes)
 - Survey and design of irrigation structures
 - Construction of irrigation structures (retention dams, headworks, on-farm structures)
 - Canal lining
 - Taking an inventory of water users
 - Measuring water flow
 - Initiation of catchment board
- Soil and Water conservation/participatory Land Use Planning
 - Training of village technicians in agronomic skills
 - Establishment of tree nurseries
 - Construction of SWC measures
 - Training and facilitation of participatory land use planning and management
- Market opportunities and Agro enterprise development
 - Diagnostic visioning (PRA), Baseline survey
 - Agro enterprise selection – Farmers Participatory Market Research, Cost benefit Analysis
 - Agro enterprise development – Business Awareness Training, training on agronomical skills, Farmers experimentation and trials, soil testing, Formation of farmers enterprise e.t.c
 - Marketing – Farmers exchange visits, sorting, grading, packing, transportation and selling
 - Evaluation

The activities performed at Institutional level are:

- Institutional development:
 - Capacity building of TIP staff
 - Data collection for Participatory Monitoring and Evaluation of TIP and WUGs performance
 - Development of promotional materials – Participation of farmers agricultural shows, news letters, calendars, brochures, leaflets, T-shirts, caps
 - Networking with different partners
- Data Management and GIS
 - Data collection with the use of GPS
 - Preparing/purchasing of basic maps
 - Preparing thematic maps e.g maps
 - Printing maps

The target groups of the activities are the smallholder farmers organized in Water User Groups.